

VUEPOINT LEARNING SYSTEM (VLS) IS CHOSEN BY BACOU-DALLOZ FOR INTERNAL TRAINING INITIATIVES



Vuepoint Corporation, a comprehensive software solutions provider that specializes in advanced product knowledge training, is pleased to announce that Bacou-Dalloz, a global leader in the manufacturing of personal protective equipment, has chosen the Vuepoint Learning System (VLS) to train their internal staff including Sales, Marketing, Customer Service, Finance and Human Resources.

Bacou-Dalloz specializes in the production of protective gear in the areas of eye, fall, hand, hearing and respiratory protection as well as gas detection, welding helmets and fire turnout gear, which guard individuals in hazardous work environments from head and body injuries. The Vuepoint Learning System has penetrated yet another industry, as VLS is currently used in the automotive, appliance and tools, insurance, energy, medical and retail sales industries.

Training Executives at Bacou-Dalloz sought an LMS which would support several authors in developing content, and which could easily track the learning of its users. They specifically chose VLS because of:

- Intuitiveness of the Solution
- Excellent Support
- Product Features
- Attentive Vuepoint Staff
- VLS's Offline Viewer tool

Joe Stieger, Training Manager at Bacou-Dalloz, is optimistic about the benefits of the Vuepoint Learning System. "We will be able to deliver more all encompassing training therefore investing in our employees both professionally and personally."

Bacou-Dalloz also anticipates that VLS will help save on training costs incurred by transporting their far reaching sales force to and from training.

Although VLS will initially be used internally at Bacou-Dalloz, within the first year training offerings through VLS will be extended to distributors and end users.



Vuepoint Forum Live
***"Knowledge Impact: Building Your
Business Advantage"***
Extended Agenda

Tuesday, March 13

Technical User Group (1:00-5:00PM) Senior Vuepoint technologists will be on hand to answer client questions and lead hands-on demonstrations and customer solution support, including in-depth Q&A on existing VLS versions for Content Creators and Administrators and a presentation of VLS 5.5 for Content Creators and Administrators

Executive Roundtable (2:00-5:00PM) At the Vuepoint Forum Live, Vuepoint's Chief Technology Officer, Andrzej Pienczykowski, will present the first version of the "Business Impact Dashboard" prototype we brainstormed during the last meeting in June 2006 in New York.

Wednesday, March 14

Strategic Keynote Presentations Keynote presentations delivered by global industry experts will focus on the following four dimensions of Knowledge Impact:

- **Globalization of Knowledge, Dr. Tayeb Kamali, CERT (Center of Excellence for Research & Training), Dubai** Vuepoint helps its clients build master programs for knowledge exchange that can be optimally translated and moved into the larger world.
- **Knowledge Alignment, Ricardo Barckhahn, CHRIS Consulting, Madrid** Vuepoint helps its clients translate high level corporate objectives into specific business competencies that drive those goals, and align that knowledge to every individual in the company.
- **Knowledge Branding, David Provost, Whirlpool, Michigan** Vuepoint has pioneered in e-learning as a brand development strategy.
- **Business Impact Measurement, Kaliym Islam, DTCC (Depository Trust & Clearing Corporation), New York** Vuepoint has developed a sophisticated reporting and learning administration system that enables our clients to assess Knowledge Impact.

Moderated Panel Discussion on Knowledge Impact, Michael Utvich, Haig Barrett Moderated discussion between panel members (including Dr. Tayeb Kamali, Ricardo Barckhahn, David Provost and Kaliym Islam) and audience around the four elements of Knowledge Impact: globalization, alignment, branding and business impact measurement.

Knowledge Impact Breakout Sessions You may attend two of the following three breakout sessions:

- **Alignment, Ricardo Barckhahn, CHRIS Consulting** This session will

focus on aligning knowledge resources and investments with your business strategy, and sharing these resources efficiently to all key players in the organization.

- **Adoption, Kenneth Fung, Vuepoint** This session will focus on strategy and methods to involve your organization, individual managers and learners in using and benefiting from e-learning.
- **Measurement, Andrzej Pienczykowski, Vuepoint, & Haig Armaghanian, Haig Barrett** This session will focus on developing the most effective measurement techniques to assess the impact and success of the e-learning programs throughout your organization.

Learning Performance

Motivating Participation in E-Learning, Jim Moshinskie, Ph.D, Vuepoint Dr. Jim Moshinskie offers a wide variety of strategies and tactics to effectively communicate course offerings to their target audiences, involve management in supporting e-learning initiatives and get buy-in throughout the organization.

Gadgets & New Technologies, Michael Utvich, Haig Barrett Innovative new gadgets and emerging technologies are changing the face of e-learning today, and tomorrow. This session will take a look at how the ongoing technology evolution could impact e-learning, and the exciting new ways you can build effective learning environments.

Thursday, March 15

VLS 2007 Product Roadmap, Andrzej Pienczykowski, Vuepoint The VLS Product Roadmap presentation will provide insight into the current and future development direction of VLS and its applications, beginning with a preview of the new VLS 5.5 release.

Design Sessions Design sessions provide Vuepoint clients with the opportunity to comment on the future direction and development of Vuepoint VLS technology. Select one of the following four design sessions to attend:

Competency Management (CMS), Stan Ullis, Vuepoint Vuepoint's Competency Management System enables clients to align their knowledge assets and people skills with business objectives.

Dashboards, Andrzej Pienczykowski, Vuepoint The goal of this session is to design visual representations for specific user categories that will enable them to measure, monitor and manage their learning programs.

Enabling Content Creator To Produce Better Content, Jennifer Accovelli, Vuepoint The goal of this session is to develop some engaging, out-of-the-box design templates that will facilitate rapid development of coursework and interactions.

Enhancing the VLS User Experience, Rob Stewart, Vuepoint The goal of this session is to review Vuepoint's current progress towards improving the user

experience for learners in the Vuepoint application.

FEBRUARY VIRTUAL FORUM: CREATING FLASH TEMPLATES

For Content Creators, Flash Templates allow for faster and easier changes to the material that they develop. Knowing how to manipulate these templates is an integral part to developing compelling courses in the Vuepoint Learning System (VLS). Sarah Choi, Senior Knowledge Architect at Vuepoint and Greg Walsh of the Learning Technologies Group for Black & Decker used February's Virtual Forum as a platform to teach fellow VLS users about how to more effectively use Flash Templates in their daily course creation.

Flash is an integrated development environment where creators can incorporate video, animation and text. VLS comes with several flash templates, or files with pre built frame work which can be used as a starting point for course creation. Flash Templates are reusable in other learning settings, they are easy to customize, localize and modify, and they help save on development time.

Greg Walsh and his team at Black & Decker have created 14 hour-long courses in two years, and he shared successful methods of operating Flash Templates. Walsh recommended that before creating a page from a template, the designer should render a sketch on paper of how they would like the final result to appear. Next, build a flash file as a non template and slowly convert the flash file to a template through XML. Walsh showed attendees several examples of how to build templates including how to make a pie chart, and a question and answer sequence.

Walsh recommended that if you would like more information on creating flash templates, Vuepoint has a Word document that details the process, or you can contact Technical Support at Vuepoint for more information.

Our Virtual Forum is held the first Thursday of every month. If you are interested in presenting at one of our Virtual Forums, please call our Vuepoint Offices at 1-888-883-7646 and speak with Mary Grace Sauve. You can also contact Mary Grace via email at msauve@vuepoint.com.

LEAN THINKING: KAIZEN AND CONTINUOUS IMPROVEMENT



Improvement within an organization takes place in two ways. There are breakthrough changes; these might be complete overhauls of departments, processes, branding, or products. The other type of change is small, incremental change, or as Lean Thinkers call it, 'Kaizen'. Kaizen is both a philosophy and a tool that is used daily in Lean Thinking, and knowing what Kaizen is will help you work towards successful improvements within your company.

Kaizen is one of the most frequently used words in Japanese culture. The closest translation of Kaizen is 'to take it apart and put back together in a better way'. If we take the definition literally, we can imagine taking apart a bike or a piece of furniture. This is a slow process where concentrating on detail and attention to each part is necessary. Imagine that a departmental problem in your organization is a bike that needs to be put back together, approaching the problem with Kaizen means you look at each process, or position within the department, and you pay attention to each part or function so you can put it back together in a better way.

Because Kaizen is a measured, detail oriented process, discipline is required to attain progress. Kaizen improvement means each day small steps are taken towards your goal. To stay on track, it is important to make daily plans, emphasizing your Kaizen goal as a priority for the day. If you are mindful of making time for small daily improvements, in time you will see big results.

Much like the Plan-Do-Learn process, Kaizen is an unending process, and it only works when everyone in the company, from the top down, seeks change through continuous improvement.

**Sources Consulted: Wikipedia*

DID YOU KNOW?



The **VLS Course Statistics-Statistics Report** gives you an abundance of information about individual courses. It primarily focuses on course users, the time they've spent in the courses, and their assessment scores. In particular, this report displays course names, course users, new registrations, course sessions, time spent in the course, average course duration, average time per user, assessment name, assessment type, assessment passing score, assessment average score, and users passed assessment. As with all Dynamic Reports in version 5.2, you can cater the report options to create a report that best fits your needs.

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